

MELBOURNE MARKET AUTHORITY



MARKET CIRCULAR NO: 572

DATE: 4 December 2012

TO: All Store Leaseholders at the Melbourne Markets

Epping Wholesale Market Store Ballot

As you are aware, the ballots for fruit and vegetable stores will be held on Thursday 6 December 2012 in the National Flower Centre (NFC) commencing at 10.30am sharp. Below is some information that may assist you in preparing for the day.

Record of attendance

All nominated persons registered to participate in the ballot must log their attendance with the MMA prior to their ballot. You will not be able to select stores without signing in with the MMA before your ballot. The ballot order is:

- Ballot 1 – four large stores
- Ballot 2 – three large stores
- Ballot 3 – two large stores
- Ballot 4 – three medium stores
- Ballot 5 – two medium stores
- Ballot 6 – single large stores
- Ballot 7 – single medium stores
- Ballot 8 – single small stores

You can sign in at the MMA administration building from 8.30am until 10.00am on Thursday 6 December 2012. From 10.30am onwards you can sign in at the MMA desk inside the NFC. The individual nominated on the ballot registration form must bring photo identification, such as a driver's licence or market identification to sign in.

There will be a roped off seated area within the NFC which is solely for the registered ballot participant and one guest. Entry to the roped area will require presentation of photo identification. You cannot participate in the ballot if you are not the individual nominated on the ballot registration form. Please allow enough time to sign in before your ballot begins.

The venue

There will be limited access into the NFC building on the ballot day. Market users are asked to enter via the main doors (opposite the floral supplies shop) of the building. The Flower Market Café and facilities will remain open throughout the day.

Spectators are welcome throughout the day; however seating is only available for those participating in the ballot and their guest.

The ballots

All registered store lease holders please note, you must be present and signed in at the time of your ballot. As noted in attached extract from the Minister's statement dated July 29 2012, "if you do not participate in each stage of the ballot or selection process for a specific store, the space allocation offered to you will be forfeited".

The full version of the paper can be found at www.melbournemarkets.com.au. For more information phone the Melbourne Market Authority relocation information line on 9258 6199.

A handwritten signature in black ink, appearing to read 'A. Crosthwaite'. The signature is stylized and somewhat cursive.

**Allan Crosthwaite
CEO Melbourne Market Authority**

Ballot rules

The following ballot rules have been taken from the Minister's Statement dated 29 June 2012 titled 'Arrangements to apply for allocation of fruit and vegetable stores in the new Wholesale Market at Epping'. The full version can be found at www.melbournemarkets.com.au.

The following rules will apply to the selection of specific store locations:

- the locations of lots comprising multiple stores will be fixed prior to the ballots and will be identified on a floor plan of the new market;
- a leaseholder who fails to attend the selection process in the order of the number recorded for that leaseholder after the second ballot will forfeit his or her position in the selection process and will only be able to make a selection once all other leaseholders have selected their store locations;
- once a selection process has commenced, each eligible leaseholder, in the order of the numbers (from lowest to highest) after the second ballot, will have a maximum of two minutes to select their store location;
- a leaseholder who fails to select a store within the two minute time period will forfeit his or her position in the selection process and will only be able to make a selection once all other leaseholders have selected their store locations;
- if there is more than one leaseholder who has forfeited his or her position in the selection process then these leaseholders will participate in the selection process in the order of the numbers (from lowest to highest) recorded after the second ballot provided they are present at the time the selection process is to occur; and
- once a selection has been made by a leaseholder it can only be changed if a transfer is negotiated with another leaseholder allocated store space at the market and both leaseholders notify the MMA in writing of this agreement.

If you do not participate in each stage of the ballot or the selection process for a specific store, the space allocation offered to you will be forfeited and will become the subject of an open competitive tender to be conducted by the MMA.

A trading period of two months will apply after the ballot in order to settle all leaseholder store locations before Agreements for Leases are signed.

At the end of the allocation process (including the trading period), any unallocated space will be subject to an open competitive tender process.